From concept to commission

The complete equipment solution from The Dental Directory.

The Dental Directory is a national, full service dental dealer, providing today’s dentists with everything, from a paper cup to a full surgery refit, all at the most competitive price and with the best service possible.

So whether your equipment requirement concerns a small handpiece, a large equipment unit or a complete, surgery refurbishment, The Dental Directory can help you. You may need, your equipment repaired, serviced, or a new alternative sourced, whatever the issue, no matter how large or small, the equipment team are here to assist you.

The equipment division forms a major part of The Dental Directory operation, spanning across the headquarters in Witham and two office facilities with showrooms in Perth and Liverpool. A national team of experienced engineers, equipment specialists, surgery design, consultants and customer service, members ensure every dentist receives, the very best service from start to finish.

Mark Wheatstone, Technical Sales, Director of The Dental Directory, comments, “When purchasing, equipment, Dentists are making a considerable investment in the practice, and they need to know that the supplying company supports this commitment. We firmly believe that it’s about a long term partnership and in turn we invest, in our people, products and services to ensure that we are always there when needed and with the right solution. We completely tailor our equipment service, to the client and their needs, providing a professional product that’s, on time and within budget”.

Quality Guaranteed

The Dental Directory works, with the worlds leading, equipment suppliers and, although all products meet, today’s regulations and, their own strict quality programmes, The Dental, Directory still performs, its own quality control, checks. Every piece of, equipment installed is tested, and demonstrated by our own manufacturer-trained, engineers to ensure correct, performance.

Equipment new to the market is, reviewed by a new product board and, selected for supply based on suitability, functionality, reliability, quality and, innovation.

Beginning to End

We support you through the complete, buying process from guidance on, design, equipment selection, supply, and installation, right through to, aftercare. The Dental Directory offers, you complete piece-of-mind that you, are making the right decisions for your practice. Our national team of engineers, provide an excellent aftercare service for, repair and maintenance.

Manufacturer, accredited, our engineers are on hand so, you can continue your work confidently, knowing that assistance is only ever a, phone call away.

Bespoke Surgery Planning

Every Dentist has their own way of, working and that’s why The Dental, Directory offers a bespoke surgery, planning and design service. Your surgery created just the way you, want it. Our design experts will visit, your practice for a full free of charge, consultation, where full measurements, are taken and then a detailed, specification produced. A schedule, of work can then be agreed, planning, works and contractors around your, timetable to minimise disruption and, surgery downtime.

The Dental Directory provides, the full turnkey
solution to surgery, refurbishment. We understand it, is not simply about the supply of, equipment products. We have the, expertise to help you through the, whole process with informed advice, on current regulations and guidelines, including the recent HTM01-05, decontamination memorandum, and, project management to develop a long, term partnership.

Digital Imaging
Our range of digital imaging products, includes Panoramic, Cephalometric, and CT digital imaging systems. We supply products from Soredex, Dürr, Schick, Gendex and more, recently, Vatech (E-WOO), so, ensuring that we can provide the, most up-to-date digital diagnostic, solution. The Dental Directory is, able to provide expert advice in all, areas; from single user, stand alone, systems to fully networked solutions;, from intra-oral cameras to 3D CT, and from direct sensor systems, (wired or wireless) to phosphor plate, technology.

Handpiece Express
Handpiece Express is the, dedicated handpiece servicing, and repair service from The, Dental Directory. Suggested, in the name, you can be, assured of a fast turnaround repair of, your handpieces and motors.

We are, so confident of this that if the work is, not completed within 24 hours of your, approval of the quotation then you will, not be charged.* Not only is Handpiece Express fast, but the quality of work is exemplary, as, only experienced, manufacturer-trained, and accredited engineers will work on, your equipment.

We have the expertise to help you choose the right equipment to comply with the recent HTM01-05 decontamination memorandum.

PaX-Reve 3D sets a new benchmark as the world’s most advanced dental Cone Beam CT machine.

Recently servicing handpieces, motors, couplings and scalers will, prolong the life of your equipment., Inevitably handpieces will always fail, at the most inconvenient times, causing maximum disruption., Planned maintenance and, scheduled servicing can prevent, this. Servicing also ensures, reduced running costs, smoother, operation and efficiency

Manufractur Support
All of this great service would be, meaningless if we did not have the, support of leading manufacturers. The Dental Directory has, a range of products from the, most renowned and respected, including treatment centre, x-ray, and bespoke cabinetry.

5 Reasons to choose, The Dental Directory
1. A dedicated team of in-house, specialists - We have a team, of specialists in digital imaging, equipment and surgery refit and, design to explain what is available, and which will suit your needs best.

2. The Widest possible choice --. We offer a range of products from, leading manufacturers ensuring you, can find the right equipment for you.

3. Unbiased, impartial advice --. As we are not tied to any particular, manufacturer, we can give you, completely impartial advice.

4. A complete service --. We, don’t just sell you a box and walk, away. The Dental Directory will, plan, deliver and install your new, equipment with the minimum, disruption to your surgery.

5. Attractive finance packages, --. In partnership with leading, financial institutions, we can offer, very competitive finance packages, including lease, lease purchase and, payment holiday options.

Regularly servicing handpieces, motors, couplings and scalers will, prolong the life of your equipment., Inevitably handpieces will always fail, at the most inconvenient times, causing maximum disruption., Planned maintenance and, scheduled servicing can prevent, this. Servicing also ensures, reduced running costs, smoother, operation and efficiency manufacturers within, Dentistry, These, include Belmont, Anthos, Kavo, Stern, Webher, Modwood, W&H, Satelec, Tridac, Schick, E-woo, Dürr, Gattani, and Murray to name, but a few.

Our equipment, range is vast, enabling us to, provide everything, from a replacement, bulb or handpiece, through to a complete, surgery.

*Terms and conditions apply